



**Lorraine Lods**

Allianz Life Insurance Company of New York

# Meet your regional vice president, retirement consultant.

Regional Vice President, Retirement Consultant (RVP-RC) Lorraine Lods of Allianz Life Financial Services, LLC markets products offered by Allianz Life Insurance Company of New York (Allianz Life® of NY). Planning for retirement today is different than it used to be. Lorraine, with over 26 years of financial services industry experience, guides financial professionals in creating retirement strategies that help clients meet their long-term financial objectives, in a variety of market conditions.

Prior to joining Allianz Life Financial Services, LLC, Lorraine was a wholesaler for AXA in the financial planner channel. She has over 16 years of variable annuity experience with companies including Allianz, AXA, and Kemper-Scudder.

Lorraine holds her Series 7 and 63 securities registrations, as well as her Life and Health insurance licenses.

Lorraine lives in Rockville Centre, NY.

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For all that's ahead.®

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*Retirement consultants market and distribute products manufactured by Allianz Life Insurance Company of New York. Retirement consultants provide education and information related to products they market and do not provide financial or investment advice.*

Guarantees are backed by the financial strength and claims-paying ability of Allianz Life Insurance Company of New York and do not apply to the performance of the variable subaccounts, which will fluctuate with market conditions.

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