



P 615.777.2125

112 Westwood Place, Suite 310 | Brentwood, TN 37027
www.premiercares.net

F 615.777.2130

Lead Financial Advisor

Are you an established financial professional looking for a new opportunity to apply your skills in an entrepreneurial yet highly supportive environment? Our goal is to guide people as they journey through some of life's most challenging financial issues. We build strong personal relationships with our clients and are passionate about helping them identify and achieve their financial goals.

Premier Wealth Management in Brentwood, TN www.premiercares.net is an independent financial services company. As a financial advisor, your responsibilities will include marketing your unique set of strengths and skills; targeting prospective clients; identifying client needs by analyzing their present income and asset situations; recommending appropriate investment solutions; helping clients take action on your recommendations; and providing personal client service to new and existing client relationships.

In addition, as a financial advisor you serve as a key member of company leadership. As such, you'll take a role collaborating with other members of the team to develop and execute the overall initiatives that position the company for continued success.

We know how challenging it can be to find that perfect opportunity, one that enables you to capitalize on your strengths and your unique talents; one that fulfills your expectations while meeting others' needs; and one that supports your personal goals and encourages a healthy work-life balance.

Requirements:

- BA or BS in Business/Finance
- In pursuit of or active CFP® designation
- Required Tennessee licensing to serve as an Investment Advisor Representative
- 3 to 5-plus years of experience managing and building new client relationships
- Proven record of mentoring and supervising other staff and financial advisors
- Excellent knowledge of and ability to communicate financial planning concepts and terminology
- Excellent knowledge of and ability to explain investment products
- Ability to learn and use new technology systems, specific to financial planning and investment management

- Strong interpersonal skills and a genuine desire to help others
- Self-motivated and entrepreneurial
- The tenacity to nurture long-term relationships with other professionals like CPAs, attorneys, etc.
- A commitment to conduct business with honesty and integrity

Please e-mail your cover letter and résumé to michael@premiercares.net