

FPA of Southern Arizona 2011 Profit & Loss Budget

Ordinary Income/Expense	<u>Budget Assumptions</u>
Income	
Financial Planning Week Sponsor	500 Actual 2010 receipt amount
Membership Dues	984 20% increase over 2010
National Rebate	4,080 20% increase over 2010
Partner Fees	4,000 \$1,750 received in 2010
Program Fees-Members	1,200 \$1,215 received in 2010
Program Fees-Non Members	2,300 \$1,150 received in 2010; New fee \$40
Total Income	13,064
Expense	
Awards	100
Board Meeting Exp	200
Continuing Education	
CE Programs Fee	675 9 mtg times \$20 CFP and \$55 Insurance
CE Sponsor - Non Profit Renewal	100 CFP sponsor renewal only
Meeting Room Rent	1,000 \$992 spent in 2010
Speaker Reimbursement	2,500 High profile speaker
Total Continuing Education	4,275
Financial Planning Week	500 \$318 spent in 2010
Insurance	
D&O Insurance	150 \$145 spent in 2010 with FPA Nat.
Total Insurance	150
Licenses and Permits	50
Member Networking	
Holiday Party	1,000 \$788 spent in 2010
Total Member Networking	1,000
Membership Marketing	
Newsletter	1,200 For new membership programs
Office Supplies	800 \$350 spent in 2010
Postage and Delivery	250
Printing and Reproduction	120
Printing and Reproduction	100
Program Expense	
Board Member Development	2,000 3 attendees to National meeting
Program Meals	1,000 \$1,025 spent in 2010
Total Program Expense	3,000
Total Expense	11,745
Net Ordinary Income	1,319

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